

A decorative graphic consisting of several overlapping, curved bands in shades of green, starting from the top left and curving towards the right.

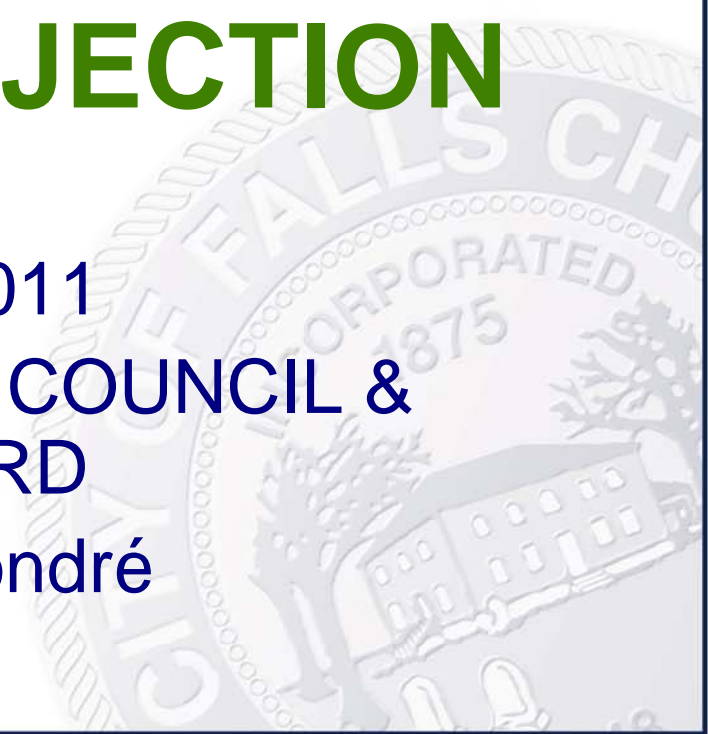
# **CITY OF FALLS CHURCH**

# **FY2013 FORECAST**

# **AND 5-YEAR PROJECTION**

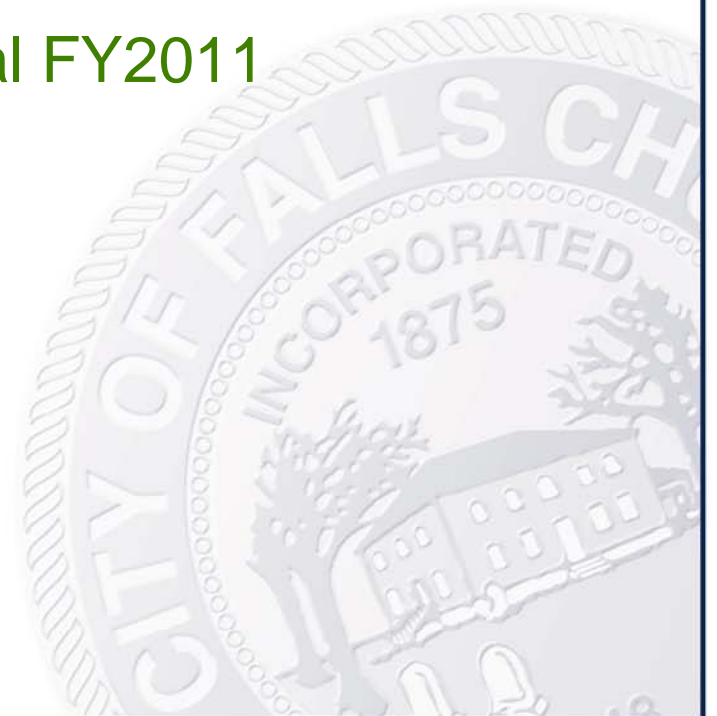
**NOVEMBER 1, 2011**  
**PRESENTATION TO CITY COUNCIL &**  
**SCHOOL BOARD**

**By Richard A. LaCondre**



# FY2013 BUDGET FORECAST & 5-YEAR PROJECTION

- FY2013 FORECAST
  - Revenue Drivers
  - Comparisons to FY2012 & Actual FY2011
  - Assumptions
  - Impacts
- MULTI-YEAR PROJECTIONS
  - Revenues and Expenditures
  - Fund Balance & Debt Service
  - Capital Planning



# FY2013 Revenue Forecast

- Real Estate Revenue: 64%
- Local Taxes 25%
  - Sales, Personal Property, Meals, Etc)
- State, Federal, and Grants 11%



# FY13 Revenues Real Estate

Projection:

2.5% increase in Assessed Value

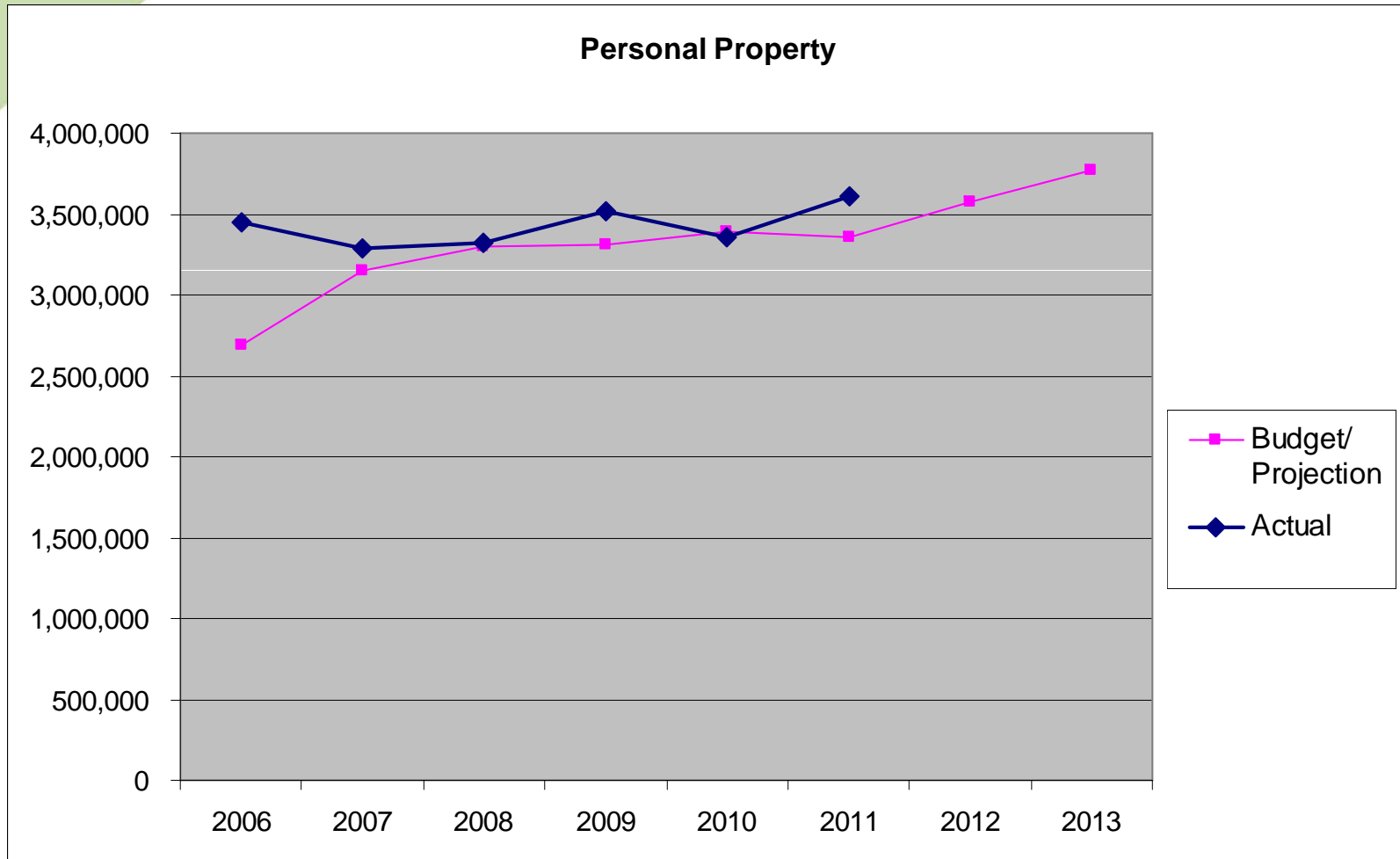
At current Tax RE Rate of \$1.27 per \$100  
\$927,120 in additional revenue

# FY2013 REVENUE FORECAST

## Comparisons

	3 YR AVG FY2008-FY2010	FY2011 ACTUAL	FY2012 BUDGET	FY2013 PROJECTION	FY12-FY13 %INCREASE
Personal Property Tax	3,401,654	3,607,060	3,569,518	3,765,841	5.5%
Sales Tax	3,013,239	3,619,912	3,300,000	3,597,000	9%
Meals Tax	2,278,217	2,553,570	2,350,000	2,373,500	1%
Other Taxes	3,839,275	4,059,988	3,624,941	3,914,936	8%
BPOL	2,897,169	3,145,868	2,722,941	3,022,465	11%
<b>Total</b>	<b>15,429,554</b>	<b>16,986,398</b>	<b>15,567,400</b>	<b>16,673,742</b>	<b>7%</b>

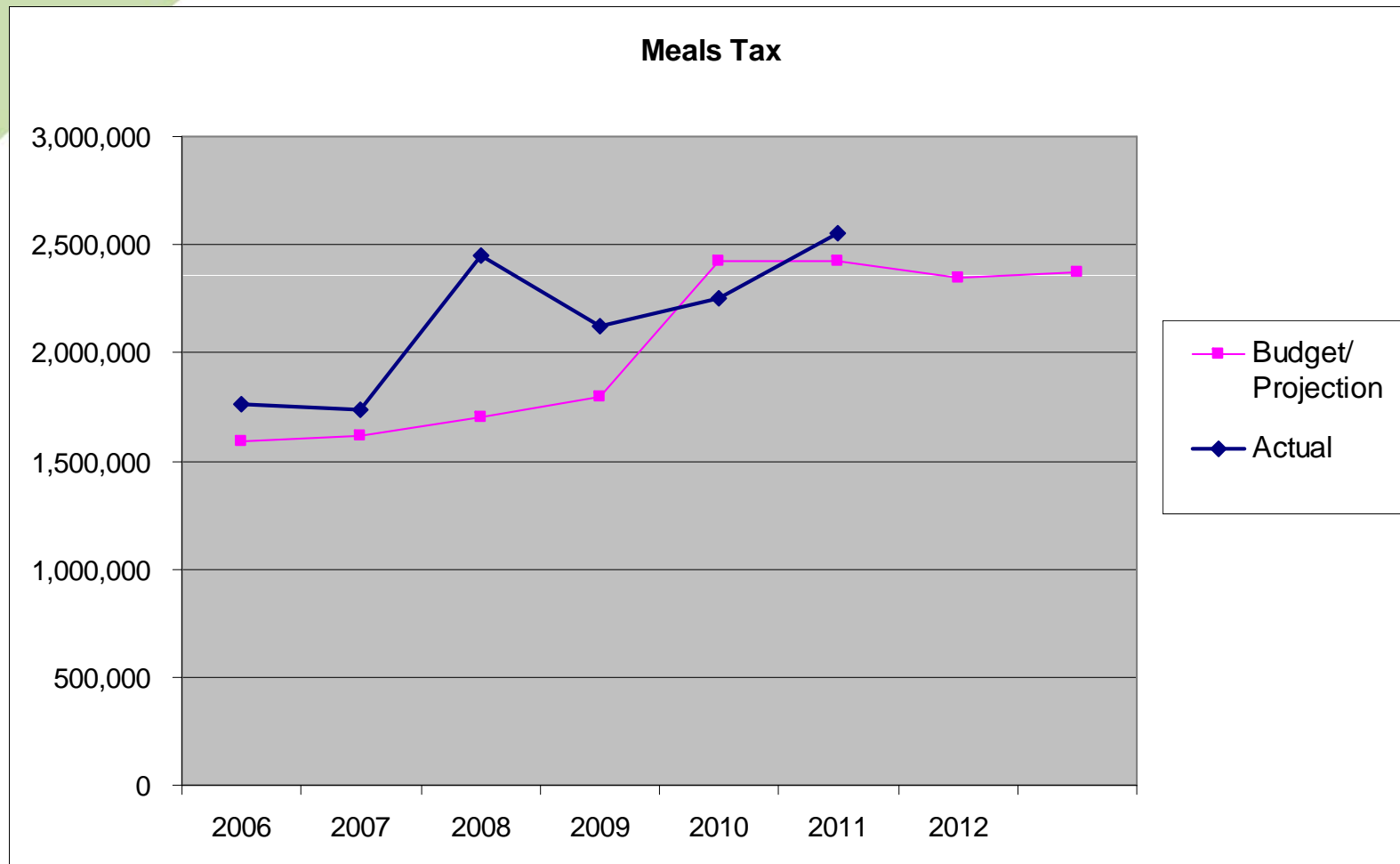
# FY 2006 - 2013 REVENUE Trends & FORECAST



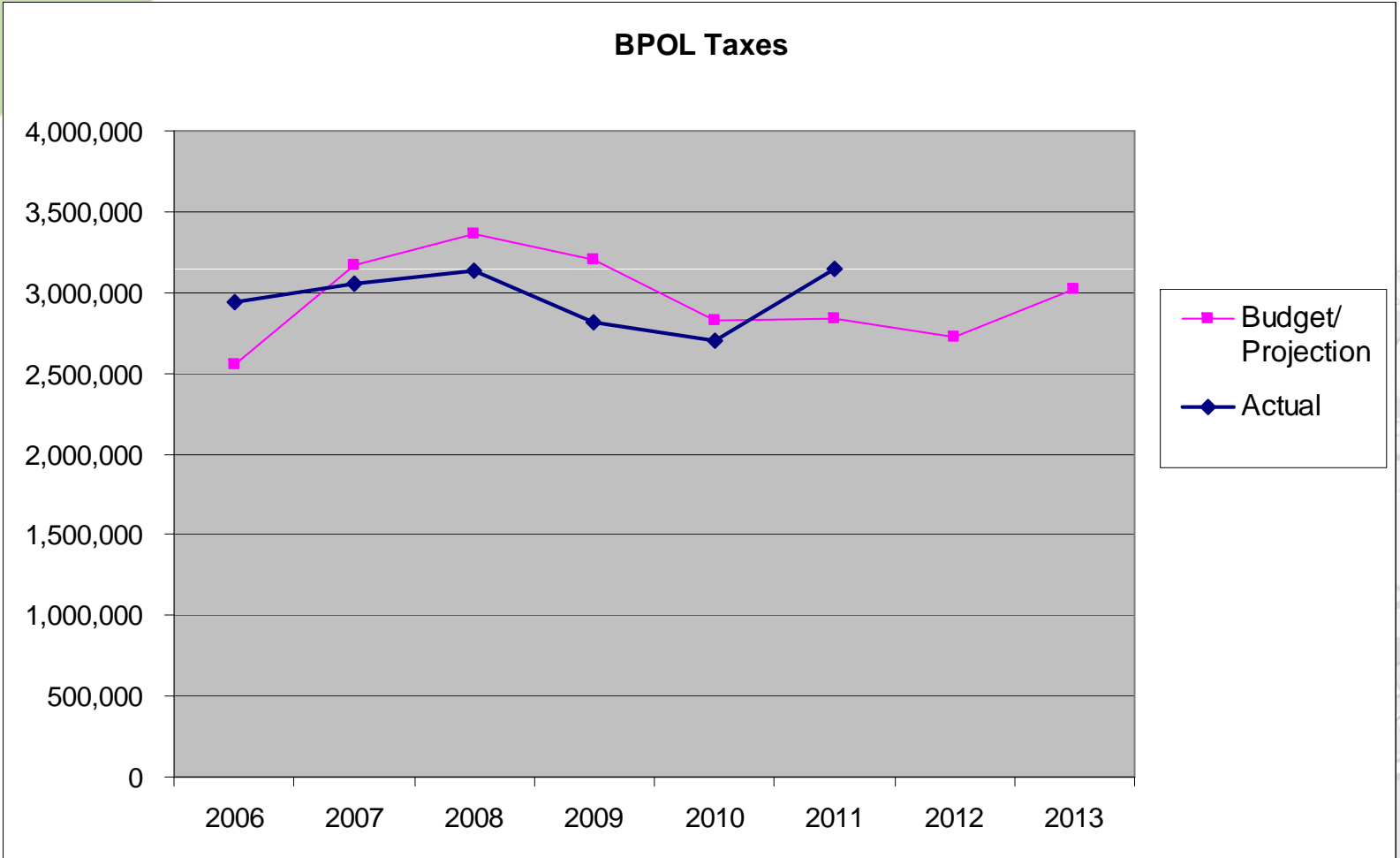
# FY 2006 - 2013 REVENUE Trends & FORECAST



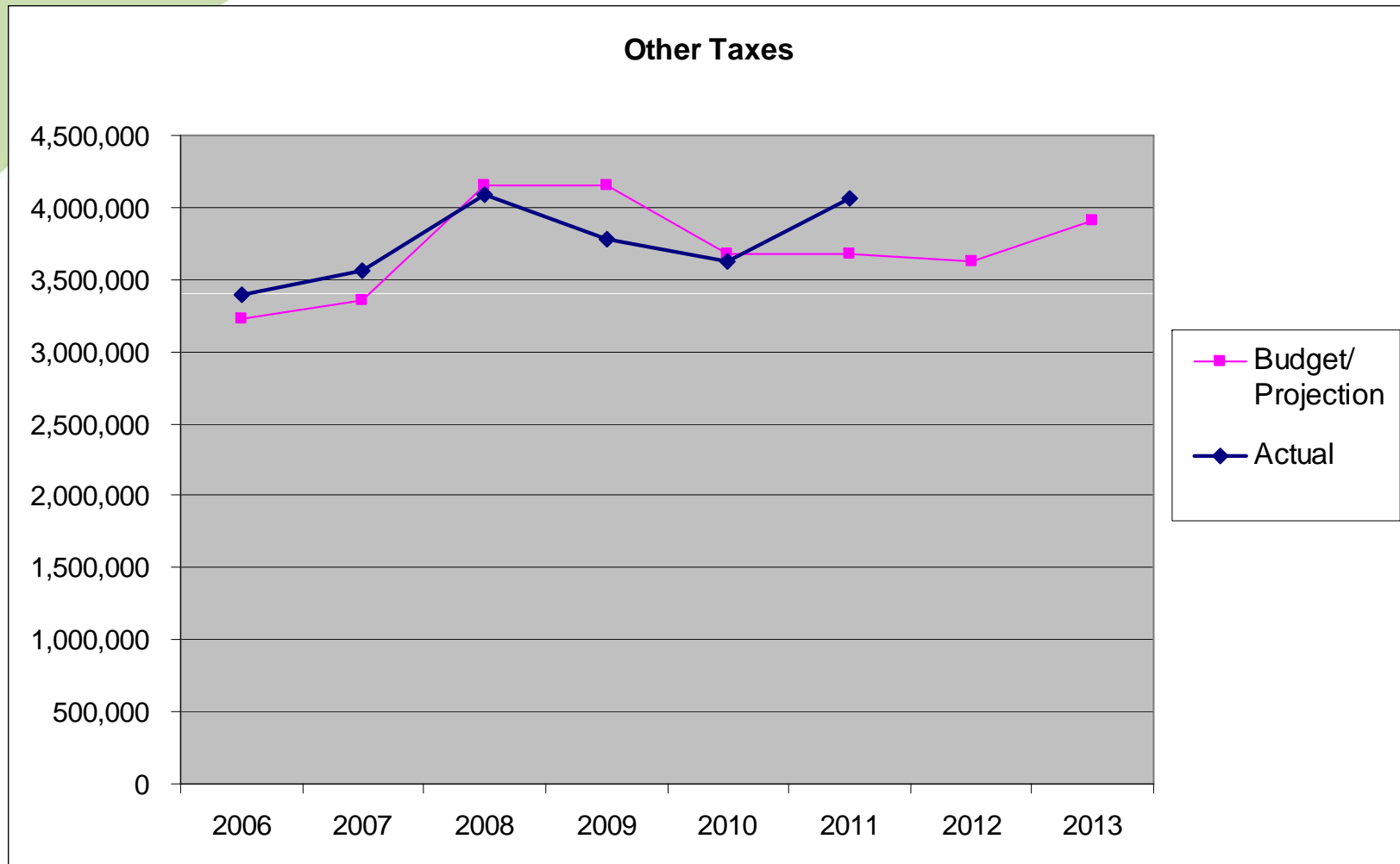
# FY 2006 - 2013 REVENUE Trends & FORECAST



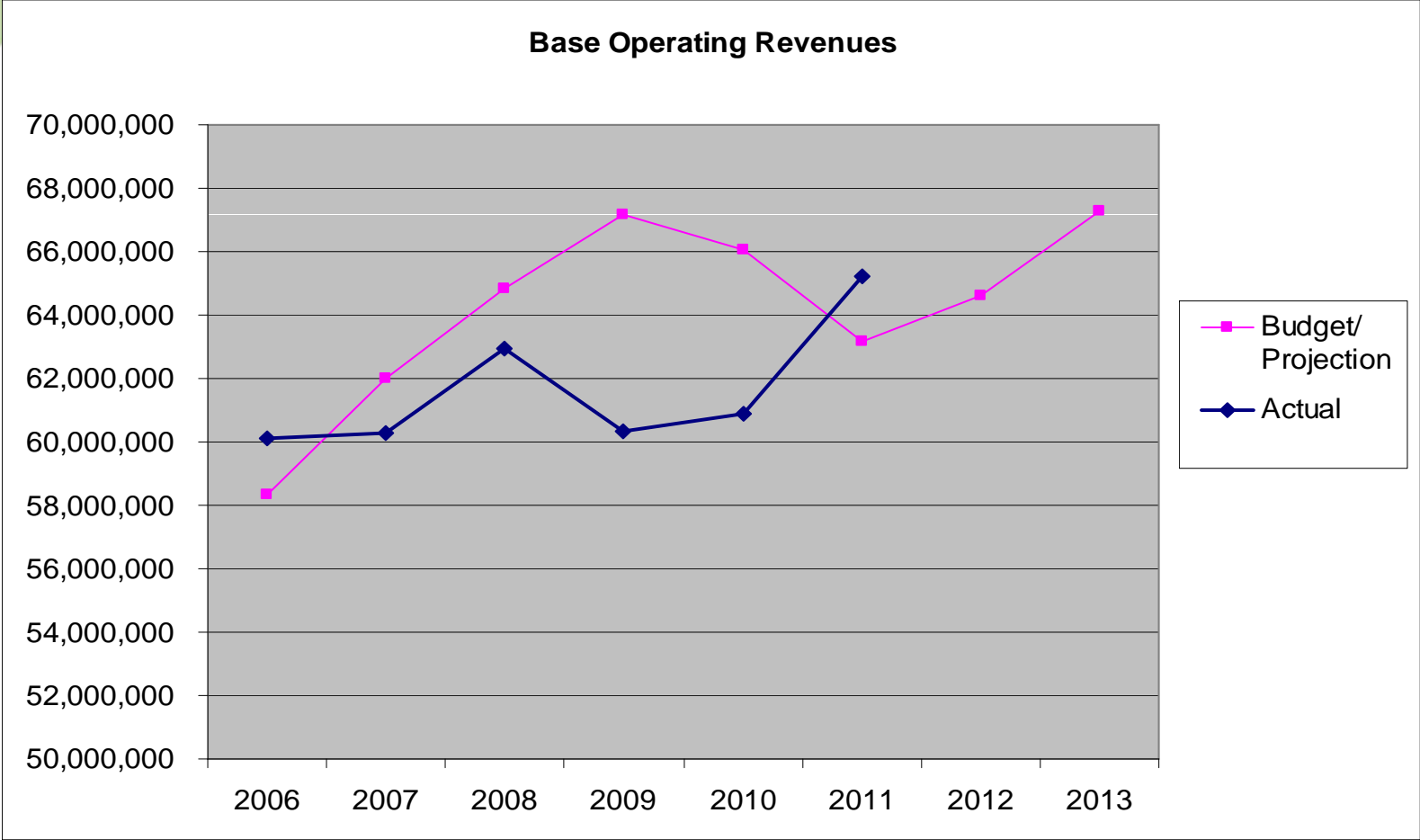
# FY 2006 - 2013 REVENUE Trends & FORECAST



# FY2013-FY2017 REVENUE FORECAST



# FY 2006 - 2013 REVENUE Trends & FORECAST

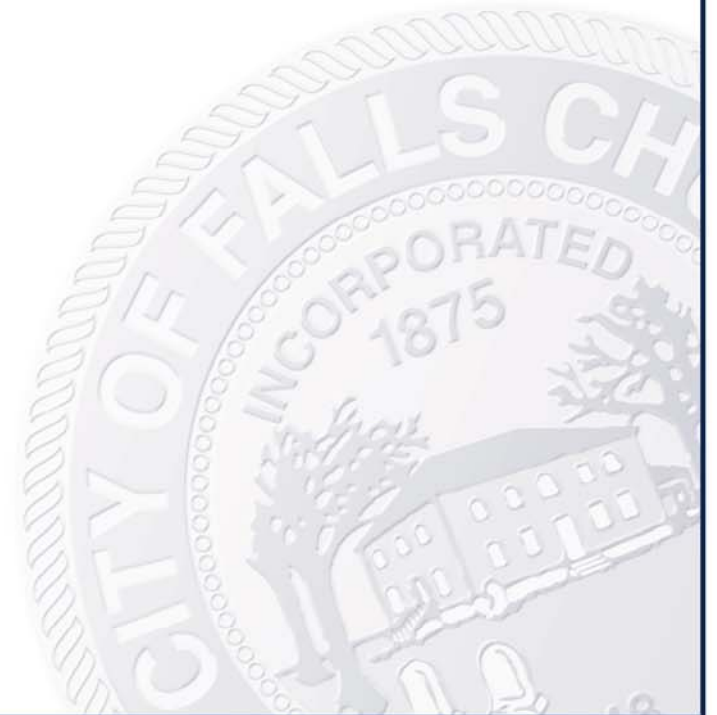


# April 2011 Expense Projections, and Current Revenue Projection

	<u>FY2012</u>	FY2013	\$	%
Operating Revenues	\$65,040,613	\$67,522,862	\$2,482,249	3.8%
Salaries	\$ 12,923,912	13,290,403	366,491	2.8%
Pension	1,552,381	2,165,419	613,038	39.5%
Other Operating	16,319,410	16,319,410	-	0.0%
School Division	27,861,600	29,173,881	1,312,281	4.7%
Debt Service	3,922,568	4,772,345.00	849,777	21.7%
Capital (PAUG)	200,000	95,000	(105,000)	-52.5%
Capital Reserves	2,261,142	1,300,000	(961,142)	-42.5%
Total Expenditures	65,041,013	67,116,458	2,075,445	3.2%
	\$ 0	\$406,404		

## FY13 Revenue Summary

- 3.8% increase in Revenues
- \$2,482,249 increase relative to FY12
- Discussion of Impacts
  - Schools
  - General Government



# FY2013 FORECAST

## Impacts

- Challenges

Status of Economic Recovery

Capital Needs

- School and Government Facilities
- Storm-water issues

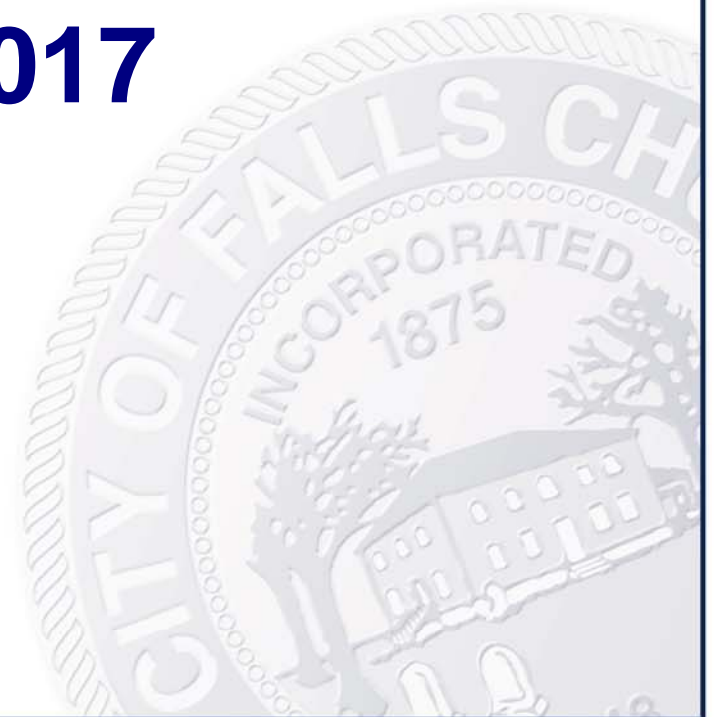
Potential VRS and City pension issues

School Enrollment growth

Water Utility Litigation



# **5-YEAR PROJECTION FY2013-FY2017**



# FY2013-FY2017 REVENUES Real Estate Tax

Real Property Tax	Assessment	Tax Rate	Net Tax
FY2011	\$3,103,008,000	\$1.27	\$38,478,397
FY2012	3,180,583,200	1.27	39,851,204
FY2013	3,260,097,780	1.27	40,778,324
FY2014	3,341,600,225	1.27	41,800,782
FY2015	3,425,140,230	1.27	42,848,802
FY2016	3,510,768,736	1.27	43,923,022
FY2017	3,598,537,954	1.27	45,024,097

Assumes a steady 2.5% growth in Assessments



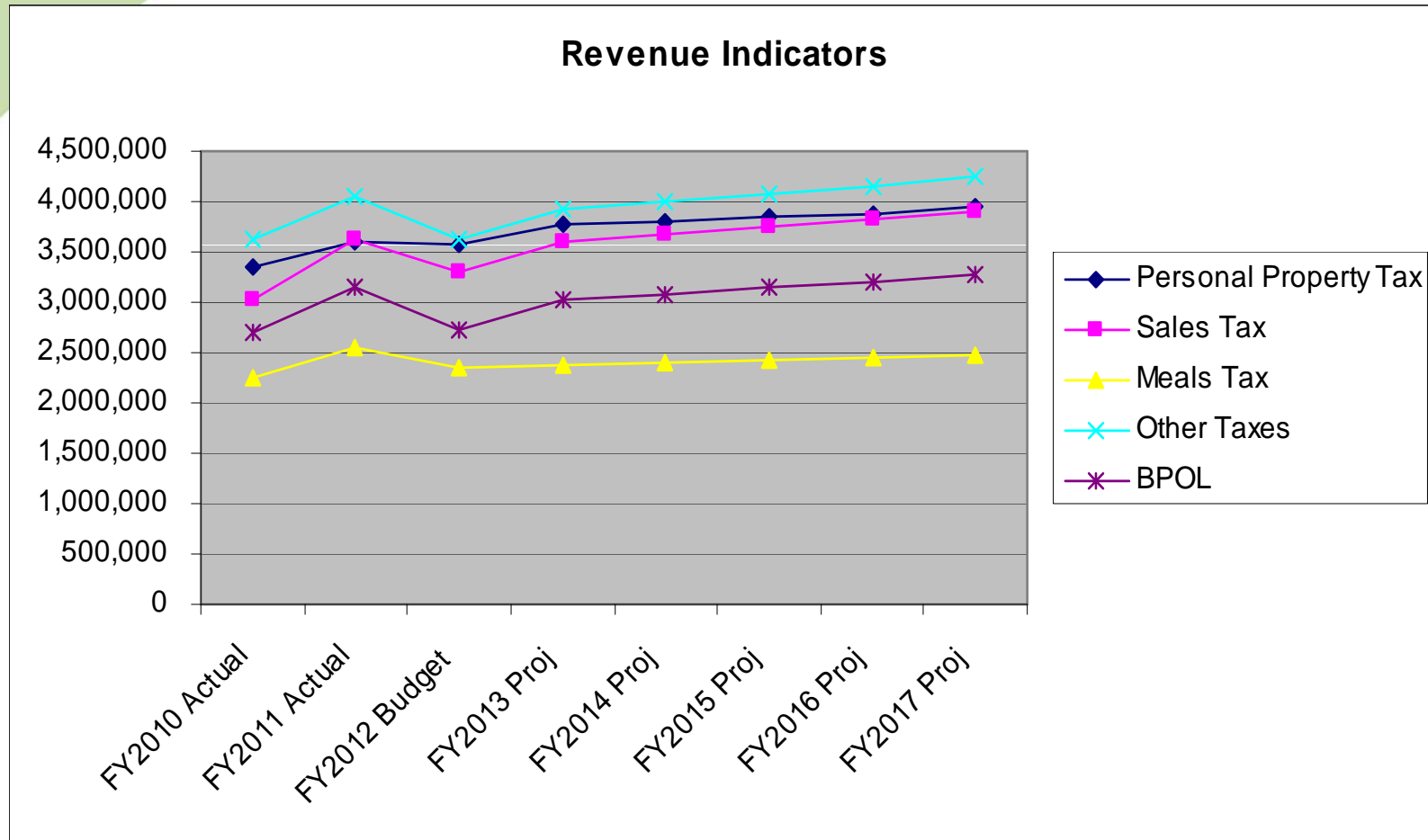
## FY2013-FY2017 REVENUE ASSUMPTIONS

	<u>FY2013</u>	<u>FY2014</u>	<u>FY2015</u>	<u>FY2016</u>	<u>FY2017</u>
<b>Personal Property</b>	<b>5.50%</b>	<b>1%</b>	<b>1%</b>	<b>1%</b>	<b>2%</b>
<b>Sales Tax</b>	<b>9%</b>	<b>2%</b>	<b>2%</b>	<b>2%</b>	<b>2%</b>
<b>Meals Tax</b>	<b>1%</b>	<b>1%</b>	<b>1%</b>	<b>1%</b>	<b>1%</b>
<b>Other Taxes</b>	<b>8%</b>	<b>2%</b>	<b>2%</b>	<b>2%</b>	<b>2%</b>
<b>BPOL</b>	<b>11%</b>	<b>2%</b>	<b>2%</b>	<b>2%</b>	<b>2%</b>

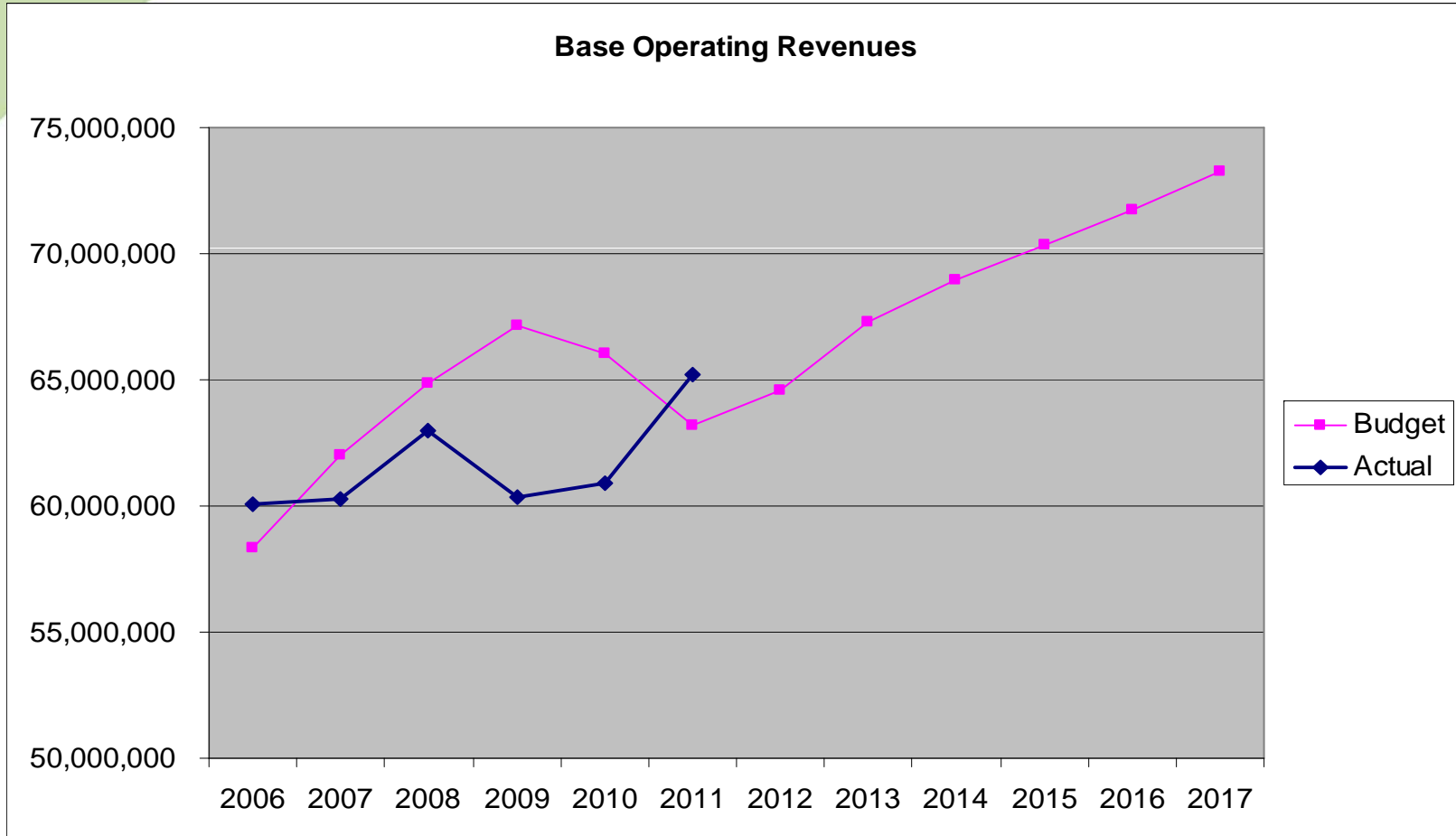
# FY2013-FY2017 REVENUE PROJECTIONS Economic Indicators

	<b>FY2013</b>	<b>FY2014</b>	<b>FY2015</b>	<b>FY2016</b>	<b>FY2017</b>
<b>Personal Property Tax</b>	<b>\$3,765,841</b>	<b>\$3,803,500</b>	<b>\$3,841,535</b>	<b>\$3,879,950</b>	<b>\$3,957,549</b>
<b>Sales Tax</b>	<b>3,597,000</b>	<b>3,668,940</b>	<b>3,742,319</b>	<b>3,817,165</b>	<b>3,893,508</b>
<b>Meals Tax</b>	<b>2,373,500</b>	<b>2,397,235</b>	<b>2,421,207</b>	<b>2,445,419</b>	<b>2,469,874</b>
<b>Other Taxes</b>	<b>3,914,936</b>	<b>3,993,235</b>	<b>4,073,100</b>	<b>4,154,562</b>	<b>4,237,653</b>
<b>BPOL</b>	<b>3,022,465</b>	<b>3,082,914</b>	<b>3,144,572</b>	<b>3,207,464</b>	<b>3,271,613</b>
<b>Total</b>	<b>\$16,673,742</b>	<b>\$16,945,824</b>	<b>\$17,222,733</b>	<b>\$17,504,560</b>	<b>\$17,830,197</b>

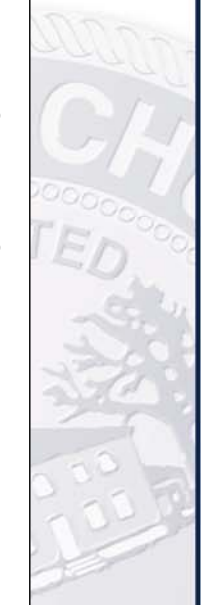
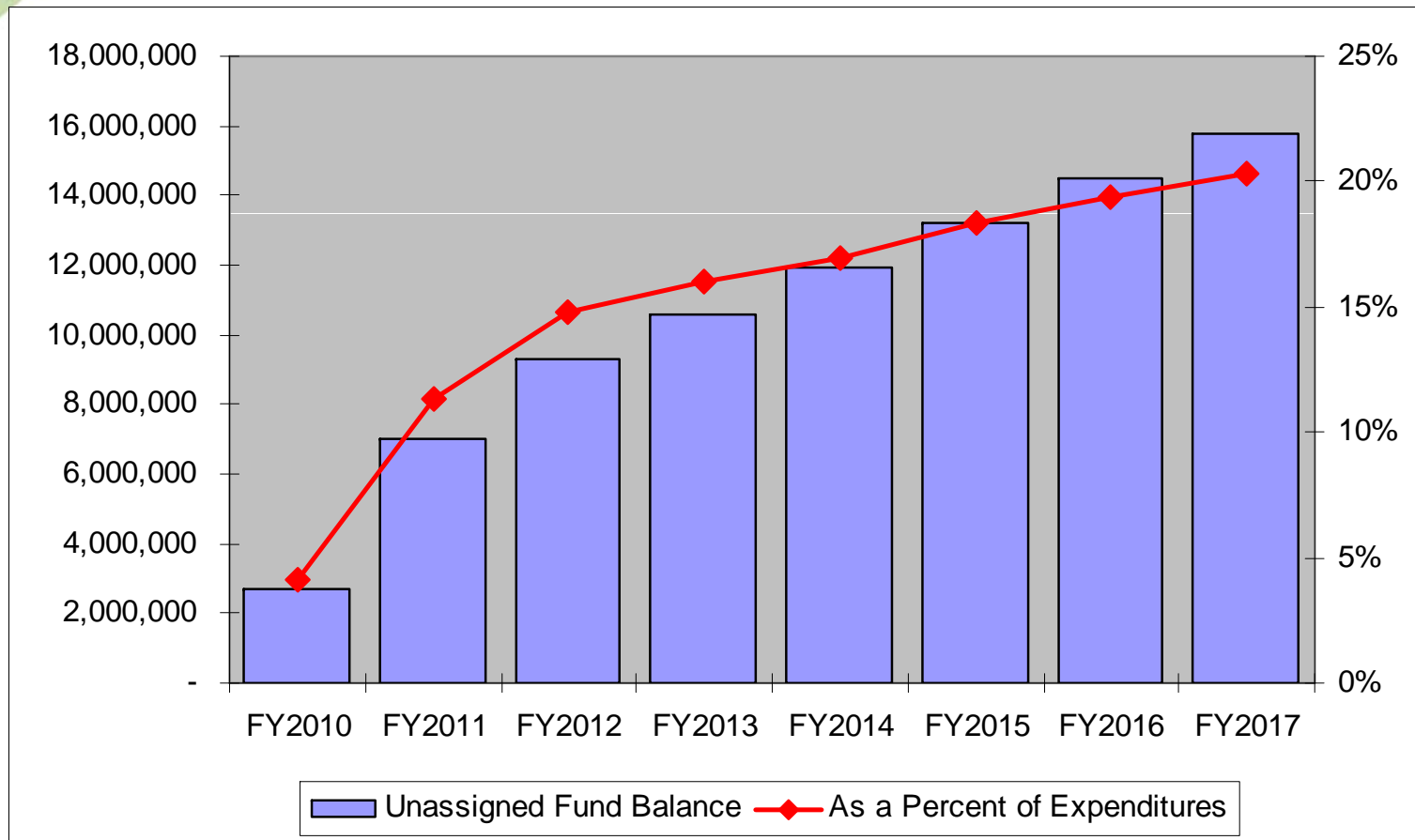
# FY2013-FY2017 REVENUE FORECAST



# FY2013-FY2017 REVENUE FORECAST



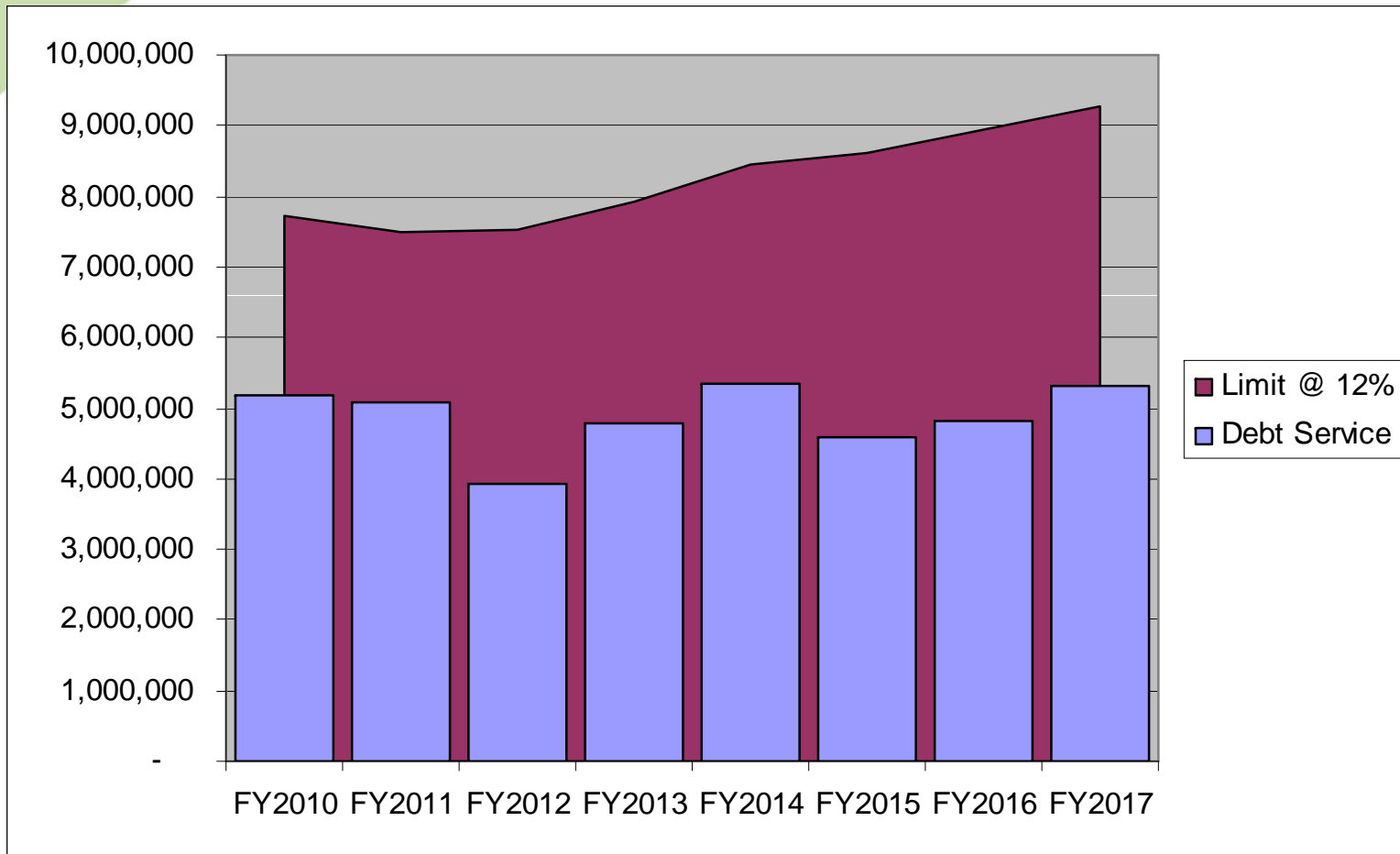
# FY2013-FY2017 FUND BALANCE PROJECTION



# 5-YEAR CIP

PROJECTS	FY2012	FY2013	FY2014	FY2015	FY2016	5 Yr Project Totals
<b>PUBLIC SAFETY</b>						
Fire Station Upgrades	\$ -	\$ -	\$ 144,000	\$ -	\$ -	\$ 144,000
Ladder Truck	-	-	-	-	840,000	840,000
Ladder Truck, sale proceeds	-	-	-	-	(161,500)	(161,500)
<b>Total Public Safety</b>	-	-	144,000	-	678,500	822,500
<b>PUBLIC FACILITIES</b>						
General Govt Facility Reinvestment	100,000	130,000	215,000	100,000	100,000	645,000
City Govt City Hall/Public Safety Expansion	-	-	-	-	4,500,000	4,500,000
General Govt City Hall/Public Safety Renovations	1,000,000	1,400,000	-	-	-	2,400,000
General Govt City Hall Central Entrance & Police Station Expansion	300,000	1,300,000	-	-	-	1,600,000
City Campus Parking (City Hall/Community Ctr/Library/Schools)	-	450,000	-	-	-	450,000
Library Expansion	-	2,000,000	-	-	-	2,000,000
Schools Replacement/Modernization Modified Recommendation	100,000	605,000	225,000	440,000	650,000	2,020,000
Schools Construction (expansion FY12/renovation FY13) SB approved	5,950,000	4,000,000	-	-	-	9,950,000
<b>Total Public Facilities</b>	7,450,000	9,885,000	440,000	540,000	5,250,000	23,565,000
<b>ENVIRONMENT</b>						
Daylighting of Piped Streams	-	-	-	250,000	250,000	500,000
Storm Water Facility Impr (local)	-	1,200,000	1,800,000	2,000,000	2,500,000	7,500,000
<b>Total Environment</b>	-	1,200,000	1,800,000	2,250,000	2,750,000	8,000,000
<b>TRANSPORTATION</b>						
Washington Street and Maple Signal Installation	75,000	-	-	-	-	75,000
West broad and Penn Street Signal Installation	150,000	-	-	-	-	150,000
Sign Retroreflectivity Federal Mandate	-	95,000	75,000	75,000	75,000	320,000
Roadbed Assessment and Reconstruction(grant)	-	-	100,000	-	100,000	200,000
Commercial Corridor Transportation Improvements	-	252,000	252,000	252,000	252,000	1,008,000
Pedestrian, Bicycle, and Traffic Calming Improvements	300,000	368,000	368,000	368,000	368,000	1,772,000
Safe Routes to School	-	-	-	-	-	-
Municipal Parking Garage(s)	6,000,000	-	-	-	-	6,000,000
<b>Total Transportation</b>	6,525,000	715,000	795,000	695,000	795,000	9,525,000
<b>RECREATION &amp; PARKS</b>						
Park Master Plan Implementation	200,000	200,000	350,000	200,000	463,500	1,413,500
Big Chimney and Triangle Park (proffer)	-	300,000	-	100,000	-	400,000
<b>Total Recreation &amp; Parks</b>	200,000	500,000	350,000	300,000	463,500	1,813,500
<b>TOTAL GENERAL FUND</b>	<b>\$ 14,175,000</b>	<b>\$ 12,300,000</b>	<b>\$ 3,520,000</b>	<b>\$ 3,705,000</b>	<b>\$ 9,937,000</b>	<b>\$ 43,726,000</b>

# DEBT SERVICE PROJECTION



# What's Next

- Budget Calendar
- City Council School Liaison Committee
  - VRS
  - Discussions of a possible Revenue Sharing Agreement
- Capital Improvements Plan

